

	2015			2016			2017			2018			2019			2020		
All 7(A)	\$ 14,641,424,300			\$ 15,754,534,043			\$ 17,001,070,200			\$ 17,146,367,400			\$ 15,750,231,700			\$ 14,215,332,800		
Ethnicity																		
All Minority	\$ 4,122,186,600	28%		\$ 4,623,084,100	29%		\$ 5,216,191,600	31%		\$ 5,422,745,100	32%		\$ 5,021,444,500	32%		\$ 4,227,507,800	30%	
AMERICAN INDIAN	\$ 86,843,100	1%		\$ 85,515,000	1%		\$ 87,867,000	1%		\$ 119,608,800	1%		\$ 110,103,300	1%		\$ 75,157,800	1%	
ASIAN OR PACIFI	\$ 2,922,903,500	20%		\$ 3,374,415,600	21%		\$ 3,788,526,700	22%		\$ 3,822,385,300	22%		\$ 3,429,761,000	22%		\$ 2,929,402,800	21%	
BLACK	\$ 280,987,700	2%		\$ 321,222,800	2%		\$ 406,709,200	2%		\$ 487,327,700	3%		\$ 506,978,800	3%		\$ 378,803,700	3%	
HISPANIC	\$ 831,452,300	6%		\$ 841,930,700	5%		\$ 929,510,700	5%		\$ 993,423,300	6%		\$ 974,601,400	6%		\$ 830,443,300	6%	
MULTI-GROUP	\$ -	0%		\$ -	0%		\$ 3,578,000	0%		\$ -	0%		\$ -	0%		\$ 13,700,200	0%	
UNDETERMINED	\$ 2,008,188,500	14%		\$ 2,244,083,443	14%		\$ 2,682,868,800	16%		\$ 2,914,715,700	17%		\$ 3,038,983,200	19%		\$ 3,141,758,800	22%	
WHITE	\$ 8,511,049,200	58%		\$ 8,887,366,500	56%		\$ 9,102,009,800	54%		\$ 8,808,906,600	51%		\$ 7,689,804,000	49%		\$ 6,846,066,200	48%	
Gender																		
Not Reported	\$ -	0%		\$ 64,000	0%		\$ -	0%		\$ -	0%		\$ -	0%		\$ -	0%	
Female Owned 50% or less	\$ 2,411,305,500	16%		\$ 2,512,778,900	16%		\$ 2,616,684,700	15%		\$ 2,613,959,900	15%		\$ 2,242,671,900	14%		\$ 1,969,404,600	14%	
Female Owned more than 50%	\$ 1,887,487,400	13%		\$ 2,267,600,643	14%		\$ 2,410,612,000	14%		\$ 2,341,621,300	14%		\$ 2,163,600,600	14%		\$ 1,942,574,800	14%	
Male Owned	\$ 10,342,631,400	71%		\$ 10,974,090,500	70%		\$ 11,973,773,500	70%		\$ 12,190,786,200	71%		\$ 11,343,959,200	72%		\$ 10,303,353,400	72%	
Business Age																		
Existing or more than 2 years old	\$ -	0%		\$ -	0%		\$ -	0%		\$ -	0%		\$ 7,363,253,900	47%		\$ 6,739,989,800	47%	
New Business or 2 years or less	\$ -	0%		\$ -	0%		\$ -	0%		\$ -	0%		\$ 2,394,000	0%		\$ 561,357,000	4%	
Startup, Loan Funds will Open Business	\$ -	0%		\$ -	0%		\$ -	0%		\$ -	0%		\$ 2,701,574,800	17%		\$ 2,160,247,300	15%	
Change of Ownership	\$ -	0%		\$ -	0%		\$ -	0%		\$ -	0%		\$ 3,724,810,800	24%		\$ 3,541,192,900	25%	
Veteran	\$ 735,315,300	5%		\$ 724,148,100	5%		\$ 651,599,200	4%		\$ 641,513,700	4%		\$ 625,516,700	4%		\$ 481,969,300	3%	
Rural	\$ 2,558,189,100	17%		\$ 2,812,032,800	18%		\$ 2,840,021,500	17%		\$ 2,729,999,400	16%		\$ 2,415,139,300	15%		\$ 2,300,722,300	16%	
Urban	\$ 12,083,235,200	83%		\$ 12,942,501,243	82%		\$ 14,161,048,700	83%		\$ 14,416,368,000	84%		\$ 13,335,092,400	85%		\$ 11,914,610,500	84%	
Export	\$ 847,088,100	6%		\$ 927,366,300	6%		\$ 1,432,586,600	8%		\$ 718,120,900	4%		\$ 647,002,700	4%		\$ 504,107,100	4%	
CAPLine	\$ 298,826,400	2%		\$ 220,135,600	1%		\$ 181,727,400	1%		\$ 223,422,400	1%		\$ 189,601,500	1%		\$ 173,641,800	1%	
PLP	\$ 9,038,046,900	62%		\$ 9,966,505,543	63%		\$ 11,954,958,900	70%		\$ 12,666,826,700	74%		\$ 11,928,454,200	76%		\$ 10,686,546,900	75%	
Express	\$ 1,480,932,900	10%		\$ 1,477,005,000	9%		\$ 1,411,929,600	8%		\$ 1,373,516,300	8%		\$ 1,176,866,300	7%		\$ 1,057,841,000	7%	
Community Advantage	\$ 66,030,900	0%		\$ 82,105,000	1%		\$ 94,038,000	1%		\$ 97,624,200	1%		\$ 95,479,000	1%		\$ 63,722,800	0%	
\$150K and Under	\$ 1,509,430,100	10%		\$ 1,541,727,143	10%		\$ 1,524,841,100	9%		\$ 1,480,868,000	9%		\$ 1,236,045,100	8%		\$ 935,166,700	7%	
>\$150K - \$350K	\$ 1,706,667,800	12%		\$ 1,826,105,200	12%		\$ 1,870,271,400	11%		\$ 1,875,739,900	11%		\$ 1,895,164,600	12%		\$ 1,537,327,100	11%	
>\$350K - \$2M	\$ 6,992,134,900	48%		\$ 7,427,309,200	47%		\$ 7,787,726,100	46%		\$ 7,542,550,900	44%		\$ 6,876,358,000	44%		\$ 6,264,157,100	44%	
>\$2M	\$ 4,433,191,500	30%		\$ 4,959,392,500	31%		\$ 5,818,231,600	34%		\$ 6,247,208,600	36%		\$ 5,742,664,000	36%		\$ 5,478,681,900	39%	

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	2015		2016		2017		2018		2019		2020	
All 7(A)	41,093		43,432		41,682		41,216		35,683		29,421	
Ethnicity												
All Minority	9,777	24%	11,110	26%	10,616	25%	10,740	26%	9,575	27%	7,689	26%
AMERICAN INDIAN	293	1%	289	1%	288	1%	289	1%	258	1%	222	1%
ASIAN OR PACIFI	5,111	12%	5,562	13%	5,322	13%	5,265	13%	4,603	13%	3,551	12%
BLACK	1,288	3%	1,587	4%	1,660	4%	1,781	4%	1,573	4%	1,308	4%
HISPANIC	3,085	8%	3,672	8%	3,344	8%	3,405	8%	3,141	9%	2,575	9%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	-	0%	33	0%
UNDETERMINED	5,471	13%	5,381	12%	5,610	13%	5,915	14%	6,327	18%	5,141	17%
WHITE	25,845	63%	26,941	62%	25,456	61%	24,561	60%	19,781	55%	16,591	56%
Gender												
Not Reported	-	0%	1	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5,941	14%	5,993	14%	5,692	14%	5,493	13%	4,670	13%	3,765	13%
Female Owned more than 50%	7,180	17%	8,025	18%	7,531	18%	7,263	18%	6,182	17%	5,335	18%
Male Owned	27,972	68%	29,413	68%	28,459	68%	28,460	69%	24,831	70%	20,321	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	19,084	53%	15,906	54%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	1,200	4%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	5,834	16%	4,556	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	4,180	12%	3,646	12%
Veteran	1,957	5%	2,166	5%	2,215	5%	2,055	5%	1,756	5%	1,438	5%
Rural	7,299	18%	7,545	17%	7,113	17%	6,924	17%	5,760	16%	5,273	18%
Urban	33,794	82%	35,887	83%	34,569	83%	34,292	83%	29,923	84%	24,148	82%
Export	1,043	3%	1,098	3%	1,720	4%	609	1%	574	2%	397	1%
CAPLine	411	1%	316	1%	266	1%	238	1%	215	1%	183	1%
PLP	10,086	25%	11,205	26%	16,094	39%	17,782	43%	16,560	46%	13,015	44%
Express	21,479	52%	22,649	52%	19,619	47%	19,357	47%	15,449	43%	13,308	45%
Community Advantage	516	1%	662	2%	707	2%	709	2%	682	2%	446	2%
\$150K and Under	24,879	61%	26,341	61%	23,681	57%	23,345	57%	18,587	52%	14,794	50%
>\$150K - \$350K	6,595	16%	6,911	16%	7,085	17%	7,150	17%	7,214	20%	5,795	20%
>\$350K - \$2M	8,172	20%	8,577	20%	9,073	22%	8,749	21%	8,084	23%	7,163	24%
>\$2M	1,447	4%	1,603	4%	1,843	4%	1,972	5%	1,798	5%	1,669	6%

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	2015			2016			2017			2018			2019			2020		
All 504	\$	2,885,293,000		\$	3,076,572,000		\$	3,582,179,000		\$	3,150,983,000		\$	3,314,585,000		\$	3,923,211,000	
Ethnicity																		
All Minority	\$	796,299,000	28%	\$	893,676,000	29%	\$	1,021,862,000	29%	\$	889,254,000	28%	\$	878,518,000	27%	\$	1,024,352,000	26%
AMERICAN INDIAN	\$	7,814,000	0%	\$	15,010,000	0%	\$	1,318,000	0%	\$	2,810,000	0%	\$	7,173,000	0%	\$	3,616,000	0%
ASIAN OR PACIFI	\$	493,650,000	17%	\$	567,535,000	18%	\$	754,781,000	21%	\$	655,598,000	21%	\$	569,974,000	17%	\$	648,541,000	17%
BLACK	\$	102,409,000	4%	\$	112,661,000	4%	\$	75,820,000	2%	\$	43,502,000	1%	\$	49,078,000	1%	\$	65,160,000	2%
HISPANIC	\$	192,426,000	7%	\$	198,470,000	6%	\$	189,943,000	5%	\$	187,344,000	6%	\$	252,293,000	8%	\$	296,672,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	10,363,000	0%
UNDETERMINED	\$	289,259,000	10%	\$	296,784,000	10%	\$	468,623,000	13%	\$	567,722,000	18%	\$	618,823,000	19%	\$	875,496,000	22%
WHITE	\$	1,799,735,000	62%	\$	1,886,112,000	61%	\$	2,091,694,000	58%	\$	1,694,007,000	54%	\$	1,817,244,000	55%	\$	2,023,363,000	52%
Gender				\$	-													
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	27,314,000	1%	\$	51,583,000	2%	\$	342,840,000	10%	\$	681,633,000	22%	\$	697,644,000	21%	\$	806,151,000	21%
Female Owned more than 50%	\$	352,950,000	12%	\$	352,925,000	11%	\$	369,501,000	10%	\$	287,749,000	9%	\$	358,174,000	11%	\$	406,261,000	10%
Male Owned	\$	2,505,029,000	87%	\$	2,672,064,000	87%	\$	2,869,838,000	80%	\$	2,181,601,000	69%	\$	2,258,767,000	68%	\$	2,710,799,000	69%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,435,423,000	73%	\$	3,065,661,000	78%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,987,000	0%	\$	24,672,000	1%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	532,010,000	16%	\$	656,323,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	17,643,000	1%	\$	94,242,000	2%
Veteran	\$	76,374,000	3%	\$	89,909,000	3%	\$	84,807,000	2%	\$	54,397,000	2%	\$	46,404,000	1%	\$	115,938,000	3%
Rural	\$	353,008,000	12%	\$	348,550,000	11%	\$	436,800,000	12%	\$	413,224,000	13%	\$	425,423,000	13%	\$	542,738,000	14%
Urban	\$	2,532,285,000	88%	\$	2,728,022,000	89%	\$	3,145,379,000	88%	\$	2,737,759,000	87%	\$	2,889,162,000	87%	\$	3,380,473,000	86%
Export	\$	147,495,000	5%	\$	138,629,000	5%	\$	56,313,000	2%	\$	50,641,000	2%	\$	43,661,000	1%	\$	68,450,000	2%
\$150K and Under	\$	42,041,000	1%	\$	40,253,000	1%	\$	44,785,000	1%	\$	36,993,000	1%	\$	35,847,000	1%	\$	40,360,000	1%
>\$150K - \$350K	\$	286,424,000	10%	\$	257,585,000	8%	\$	294,938,000	8%	\$	270,555,000	9%	\$	275,927,000	8%	\$	294,957,000	8%
>\$350K - \$2M	\$	1,748,980,000	61%	\$	1,705,284,000	55%	\$	2,002,905,000	56%	\$	1,735,235,000	55%	\$	1,956,963,000	59%	\$	2,327,327,000	59%
>\$2M	\$	807,848,000	28%	\$	1,073,450,000	35%	\$	1,239,551,000	35%	\$	1,108,200,000	35%	\$	1,045,848,000	32%	\$	1,260,567,000	32%

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	2015		2016		2017		2018		2019		2020	
All 504	3,986		3,835		4,404		3,880		4,094		4,710	
Ethnicity												
All Minority	923	23%	909	24%	1,013	23%	903	23%	963	24%	1,045	22%
AMERICAN INDIAN	12	0%	13	0%	4	0%	10	0%	8	0%	8	0%
ASIAN OR PACIFI	470	12%	448	12%	596	14%	509	13%	493	12%	504	11%
BLACK	145	4%	144	4%	100	2%	78	2%	83	2%	104	2%
HISPANIC	296	7%	304	8%	313	7%	306	8%	379	9%	413	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	16	0%
UNDETERMINED	334	8%	324	8%	441	10%	559	14%	610	15%	891	19%
WHITE	2,729	68%	2,602	68%	2,950	67%	2,418	62%	2,521	62%	2,774	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	39	1%	54	1%	464	11%	978	25%	1,043	25%	1,124	24%
Female Owned more than 50%	593	15%	598	16%	628	14%	457	12%	518	13%	586	12%
Male Owned	3,354	84%	3,183	83%	3,312	75%	2,445	63%	2,533	62%	3,000	64%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	3,181	78%	3,839	82%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	30	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	551	13%	664	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	17	0%	98	2%
Veteran	142	4%	150	4%	143	3%	104	3%	77	2%	147	3%
Rural	587	15%	594	15%	715	16%	656	17%	717	18%	842	18%
Urban	3,399	85%	3,241	85%	3,689	84%	3,224	83%	3,377	82%	3,868	82%
Export	153	4%	123	3%	43	1%	44	1%	37	1%	60	1%
\$150K and Under	379	10%	372	10%	393	9%	324	8%	313	8%	353	7%
>\$150K - \$350K	1,161	29%	1,040	27%	1,197	27%	1,091	28%	1,096	27%	1,197	25%
>\$350K - \$2M	2,181	55%	2,086	54%	2,421	55%	2,115	55%	2,346	57%	2,762	59%
>\$2M	265	7%	337	9%	393	9%	350	9%	339	8%	398	8%

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	2015			2016			2017			2018			2019			2020		
All Community Advantage	\$	66,030,900		\$	82,105,000		\$	94,038,000		\$	97,624,200		\$	95,479,000		\$	63,722,800	
Ethnicity																		
All Minority	\$	20,238,800	31%	\$	26,633,500	32%	\$	31,696,100	34%	\$	36,038,100	37%	\$	36,354,500	38%	\$	25,130,000	39%
AMERICAN INDIAN	\$	525,000	1%	\$	310,000	0%	\$	495,000	1%	\$	1,278,400	1%	\$	1,175,000	1%	\$	940,500	1%
ASIAN OR PACIFI	\$	5,474,200	8%	\$	5,315,000	6%	\$	8,678,900	9%	\$	8,768,100	9%	\$	7,780,400	8%	\$	7,255,900	11%
BLACK	\$	7,346,200	11%	\$	10,081,900	12%	\$	12,052,400	13%	\$	10,934,500	11%	\$	11,313,300	12%	\$	8,982,000	14%
HISPANIC	\$	6,893,400	10%	\$	10,926,600	13%	\$	10,469,800	11%	\$	15,057,100	15%	\$	16,085,800	17%	\$	7,951,600	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	4,974,500	8%	\$	3,922,100	5%	\$	4,770,200	5%	\$	8,671,500	9%	\$	9,130,900	10%	\$	8,143,200	13%
WHITE	\$	40,817,600	62%	\$	51,549,400	63%	\$	57,571,700	61%	\$	52,914,600	54%	\$	49,993,600	52%	\$	30,449,600	48%
Gender				\$	-		\$	-					\$	-		\$	-	
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	10,655,400	16%	\$	12,473,200	15%	\$	16,218,800	17%	\$	15,817,200	16%	\$	16,810,000	18%	\$	9,900,900	16%
Female Owned more than 50%	\$	18,832,400	29%	\$	24,872,800	30%	\$	26,873,500	29%	\$	28,389,800	29%	\$	29,613,400	31%	\$	15,404,300	24%
Male Owned	\$	36,543,100	55%	\$	44,759,000	55%	\$	50,945,700	54%	\$	53,417,200	55%	\$	49,055,600	51%	\$	38,417,600	60%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	34,132,200	36%	\$	26,922,600	42%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,010,100	2%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	41,044,100	43%	\$	21,329,900	33%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	9,241,800	10%	\$	8,015,600	13%
Veteran	\$	4,416,500	7%	\$	6,828,500	8%	\$	8,894,000	9%	\$	10,066,300	10%	\$	8,573,700	9%	\$	6,169,900	10%
Rural	\$	8,036,200	12%	\$	9,040,500	11%	\$	11,317,600	12%	\$	10,675,900	11%	\$	9,408,700	10%	\$	8,475,400	13%
Urban	\$	57,994,700	88%	\$	73,064,500	89%	\$	82,720,400	88%	\$	86,948,300	89%	\$	86,070,300	90%	\$	55,247,400	87%
\$150K and Under	\$	35,281,700	53%	\$	48,227,000	59%	\$	49,966,600	53%	\$	48,287,700	49%	\$	41,491,800	43%	\$	29,328,200	46%
>\$150K - \$250K	\$	30,749,200	47%	\$	33,878,000	41%	\$	44,071,400	47%	\$	49,336,500	51%	\$	53,987,200	57%	\$	34,394,600	54%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	516		662		707		709		682		446	
Ethnicity												
All Minority	180	35%	227	34%	236	33%	264	37%	256	38%	175	39%
AMERICAN INDIAN	4	1%	2	0%	4	1%	9	1%	6	1%	10	2%
ASIAN OR PACIFI	45	9%	45	7%	54	8%	59	8%	53	8%	48	11%
BLACK	59	11%	90	14%	96	14%	85	12%	84	12%	65	15%
HISPANIC	72	14%	90	14%	82	12%	111	16%	113	17%	52	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	33	6%	30	5%	38	5%	58	8%	79	12%	60	13%
WHITE	303	59%	405	61%	433	61%	387	55%	347	51%	211	47%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	81	16%	105	16%	-	0%	114	16%	122	18%	65	15%
Female Owned more than 50%	159	31%	212	32%	-	0%	223	31%	217	32%	121	27%
Male Owned	276	53%	345	52%	-	0%	372	52%	343	50%	260	58%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	259	38%	193	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	8	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	290	43%	151	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	57	8%	47	11%
Veteran	40	0%	52	8%	67	9%	75	11%	65	10%	43	10%
Rural	58	11%	72	11%	91	13%	87	12%	73	11%	58	13%
Urban	458	89%	590	89%	616	87%	622	88%	609	89%	388	87%
\$150K and Under	381	74%	514	78%	514	73%	489	69%	438	64%	292	65%
>\$150K - \$250K	135	26%	148	22%	193	27%	220	31%	244	36%	154	35%

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